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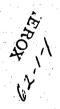
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Relationships Between Personality Traits,

Physical Proficiency, and Cadet Effectiveness Reports
of Air Force Academy Cadets

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# RELATIONSHIPS BETWEEN PERSONALITY TRAITS, PHYSICAL PROFICIENCY, AND CADET EFFECTIVENESS REPORTS OF AIR FORCE ACADEMY CADETS

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#### ABSTRACT

Cadets in 3 Air Force Academy classes rated each other on 20 personality traits as well as on physical ability and officer potential. For two of the classes objective measures of physical proficiency were also available. Intercorrelation matrices within each class were analyzed to determine relationships between personality trait ratings and Cadet Effectiveness Ratings, and to determine the factor structure underlying the ratings. Traits such as responsibility, perseverance, good adjustment, poise, social polish, and social intelligence were most highly related to CERs, while traits of surgency or extroversion such as talkativeness, frankness, adventurousness and sociability bore little or no relationships to CERs. The major portion of individual differences in CERs are related to these personality trait ratings. When compared with OCS candidates and majors attending Command and Staff School, the Academy cadets were found to differ little from these groups in the pattern of the personality trait versus CER relationships. Five personality trait ratings were identified which correspond closely to the five (Surgency, Agreeableness, Conscientiousness, Emotional Stability, and Culture) found in other analyses. A sixth factor was identified as physical ability.

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#### INTRODUCTION

The study described in this report had several objectives. One of these was to determine relationships between ratings received by Air Force Academy cadets on a number of personality traits and ratings received on Cadet Effectiveness Reports (CER). The CER is a rating completed on each cadet by his peers, his upperclassmen, and his tactical officers. It measures leadership ability and officer potential and is weighted into the composite which determines the overall standing of each cadet in his class at graduation. Knowledge of such relationships is of practical as well as theoretical interest, since if sizable and differential correlations are found between CERs and personality traits, these relationships could well form the basis for a new type of CER based on specific traits instead of a global factor. Such a revised CER would have merit not only for evaluation but also for counseling cadets for self-improvement purposes.

Another purpose of the study was to determine the extent to which Air Force Academy classes differ from each other and from other Air Force groups in the observed relationships between personality traits and CERs. That is, do the same relationships hold for cadets in their first year at the Academy as for cadets in their last year; or do the

<sup>&</sup>lt;sup>1</sup>Manuscript released by the authors for publication as an ASD Technical Note in September 1961.

<sup>&</sup>lt;sup>2</sup>Subsequent to the initiation of the present study, a revised CER of this type was developed and put into use. This revision was based in part upon a preliminary analysis of data collected in this study.

viewpoints of the cadets toward effective officer behavior change as a result of their Academy training so that some traits which were quite important to CERs (i.e., highly correlated with CERs) in the first year lose their importance while other traits increase in importance? It might be hypothesized, for example, that among first year cadets. because of their lowly and restricted status, the ability to get along with others would be quite highy related to CERs. However, toward the end of their four years at the Academy, other traits such as responsibility, perseverance, aggressiveness, and effective intelligence might increase in importance. Other studies (Tupes, 1957; Tupes, 1959) have shown that among junior and senior officers the patterns of relationships between personality traits and Officer Effectiveness Reports (OERs) are highly similar and that the two groups agree fairly well in their beliefs concerning the relative importance to officer effectiveness of the various traits. Do cadets at the Academy see the same personality traits as being important to effective officer behavior as do these two groups of Air Force officers? Or is the environment at the Academy sufficiently different from other Air Force situations so that different relationships emerge?

Physical proficiency and athletic ability are emphasized strongly at the Air Force Academy. A third objective of the present study was to study the relationships between various measures of physical proficiency, CERs, and the personality trait ratings to determine whether a physical proficiency factor could be identified.

The final purpose of the study was to determine whether the same

subjects as has been found in many other studies. In spite of differences in type of subject, rating situation, rating scale format, and type of rater, the factor structure of these personality traits has been shown to be remarkably invariant (Tupes & Christal, 1958; Wherry et al., 1959; Norman, 1961; Tupes & Christal, 1961). Thus few, if any, differences were expected in the Academy samples. However, the rating situation at the Academy differed somewhat from that of the other studies. For example, the seniors having lived, played, worked, and studied in close contact with their classmates for a  $3\frac{1}{2}$ -year period knew each other much better than did subjects of the other studies. Hence a confirmation of the factor structure seemed in order.

#### METHOD

In January 1960, ratings were obtained on the Air Force Academy Classes of 1960 (228 cadets), 1962 (230 cadets), and 1963 (560 cadets), on the 22 bipolar variables shown in Table 1. The first 20 variables are among those used in the other trait-rating studies referred to above. The variable on Physical Aptitude was included to round out the measurement of Physical Proficiency. The variable on Officer Potential was included to obtain a measure based on peer ratings alone similar to the CER which is based on ratings by upperclassmen and tactical officers as well as peers. The rating group was the squadron, which varied in size from 15 to 25. Each cadet was instructed, for each rating variable in turn, to pick five cadets (not including himself) in his

Table 1. Air Force Academy Trait Rating Variables and Their Factor Designations b

Trait	Rating	Trait Rating V	Gariable "B" (right)	
Nr C	Nrd	Pole	Pole	Factor Name
1 <sup>1</sup> 4 28 16 29	01 06 10 15	Talkative Frank Adventurous Sociable	Silent Secretive Cautious Self-contained	I. Surgency or Extroversion
10 20 13 01	02 07 11 16	Good-Natured Not Jealous Mild, Gentle Cooperative	Spiteful Jealous Self-willed Obstructive	II. Agreeableness
18 04 25 15	03 08 12 18	Insistently Orderly Responsible Conscientious Persevering	Relaxed, Indolent Frivolous Unscrupulous Quitting	III. Conscientious- ness
26 06 12	04 13 19	Well-Adjusted Poised, Tough Not Hypochondri- acal	Maladjusted Easily Upset Hypochondriacal	IV. Emotional Stability
11	09	Calm	Emotional	
08	17	Intellectual, Cultured	Boorish	V. Culture
27	05	Artistically Sensitive	Artistically Insensitive	
34	20	Imaginative	Practical, Logical	
19	14	Socially Polished	Clumsy, Awkward	
	<b>2</b> 2	High Physical Aptitude High Officer	Iow Physical Aptitude Iow Officer	

<sup>&</sup>lt;sup>a</sup>The trait rating variables are defined in full in Appendix A. The 20 used in the present study are from among those used in earlier studies cited in the text. The definitions are those originally established by Cattell (1947).

bThe factor designations and numbers refer to earlier studies in which each of these traits was found to load highly on the indicated factor.

 $<sup>^{\</sup>mathbf{c}}$ The trait numbers are those assigned to these variables in previous studies.

dThe rating numbers are those assigned to these variables in the rating booklet (see Appendix A) used in the present study.

squadron who were best described by the left end of the bipolar trait and the five cadets who were best described by the right end. A total score was then obtained on each trait for each cadet by totaling the number of times he was picked for the left end of the trait and subtracting from that the number of times he was picked for the right end. This score was then divided by the number of raters, multiplied by 100 to remove decimals, and added to a constant to obtain only positive scores. The resulting scores were of such a nature that ratings on all cadets, regardless of squadron, could be put into a common distribution for further analysis. A copy of the rating instructions and definitions of the rating variables is included in Appendix A.

In addition to the rating variables listed in Table 1, certain other variables were available for one or more classes. These are:

- 1. The Cadet Effectiveness Rating (CER).
- 2. Physical Aptitude Examination. This is a test designed to measure physical aptitude of applicants for the Air Force Academy.

  It is based upon push-ups, speed of running, etc. The PAE is weighted into the composite score used for screening applicants and selection of cadets for admission into the Academy.
- 3. High School Activities Index-Athletic. This score reflects the amount and kinds of athletic activity engaged in by the cadet during high school. It is based on information furnished by the cadet's high school principal. It is weighted into the Academy selection composite.

- 4. High School Activities Index-Non-Athletic. This score reflects the amount and kinds of extra-curricular activity of other than an athletic nature engaged in by the cadet during high school. It is weighted into the selection composite.
- 5. Grade in Physical Education. This variable is based upon the grade received by the cadet in his physical education courses at the Academy.

Product-moment intercorrelations were computed among all variables available for each class. The complete intercorrelation matrices are presented in Appendix B with relevant portions thereof appearing in the Results section.

#### RESULTS

#### Relationships Between Personality Traits and CERs

In Table 2 are presented, for each class separately, the correlations between ratings on the personality traits and CERs. Also included in that table are correlations between scores on each of the five factors (obtained by summing scores on the four salient traits for each factor), and ratings on physical aptitude and officer potential and CERs. These same relationships are expressed graphically in Figure 1.

Table 2. Correlations Between Personality Trait and Factor Scores and CERs

Trait			Moment Corr ERs in Clas		2.01000
Nr	Variable	1960	1962	1953	3-Class Average
14	Talkative Frank Adventurous Sociable Surgency	09	28	24	20
28		22	27	27	25
16		17	25	28	23
29		05	14	29	16
Factor I		15	26	30	24
10	Good-Natured Not Jealous Mild, Gentle Cooperative Agreeableness	41	26	40	36
20		41	20	35	32
13		41	13	32	29
01		55	30	45	43
Factor II		51	24	40	35
18	Insistently Orderly Responsible Conscientious Persevering Conscientiousness	22	37	35	31
04		69	59	65	64
25		61	34	43	36
15		65	64	65	65
Factor III		62	57	61	60
26	Well-Adjusted Poised, Tough Not Hypochondriacal Calm Emotional Stability	59	48	61	56
06		58	57	62	59
12		47	31	54	44
11		37	33	46	39
Factor IV		57	48	64	58
08	Intellectual, Cultured Artistically Sensitive Imaginative Socially Polished Culture	48	49	55	51
27		27	25	39	30
34		28	33	35	32
19		72	63	68	61
Factor V		50	50	<b>5</b> 8	53
	Rated Physical Aptitude	42	35	52	<sup>ો</sup>
	Rated Officer Potential	83	72	74	7ર્ <u>૦</u>

NOTE: Decimal points omitted preceding all correlation coefficients.

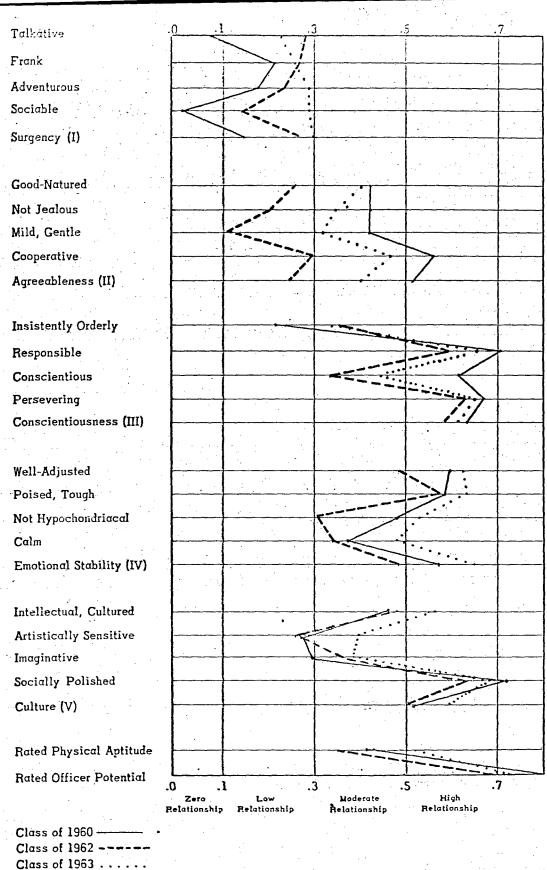


Fig. 1. Correlational Relationships between Personality Variables and CERs for Air Force Academy Classes of 1960, 1962, and 1963

Examination of Table 2 and Figure 1 indicates that while there are sizable differences in the relationships between CERs and the various traits and factors, these differences are quite stable from class to class. There is a tendency for the Class of 1960 to attach somewhat less importance to Factor I (Surgency) variables than do the other two classes and to attach somewhat more importance to Factor II (Agreeableness) variables. Reasons for these differences are not clear; however, it is tempting to speculate that the Class of 1960, with their status in the Academy well-assured, do not feel it quite so necessary to exhibit Surgent (extrovertiveness, activity, etc.) behavior and also feel that they can afford to be somewhat more Agreeable without in so doing running the risk of receiving low CERs as a result of buttering up others. The three classes are highly similar in the obtained relationships between Factors III, IV, and V variables. The Class of 1963 apparently attaches somewhat more importance to Physical Aptitude than do the other classes, but this is not surprising in view of the fact that the CERs for the Class of 1963 were received at the end of their first summer at the Academy -- a summer during which sports, games, and other athletic activities are given considerable emphasis.

As noted above, differences in the magnitudes of the correlations between the various traits and the CERs were quite striking. In the fourth column of Table 2 are presented the average correlations across Academy class of each variable with CERs. The variables are listed below, grouped by the size of their average correlation with CERs.

# High Relationship ( $\underline{r}$ of .5 and above)

Responsibility
Persevering
Factor III Total Score
Well-Adjusted
Poised, Tough
Factor IV Total Score
Intellectual, Cultured
Socially Polished
Factor V Total Score

# Moderate Relationship ( $\underline{r}$ between .3 and .5)

Good-Natured
Not Jealous
Cooperative
Factor II Total Score
Insistently Orderly
Conscientious
Not Hypochondriacal
Calm
Artistically Sensitive
Imaginative

# Low Relationship (r between .1 and .3)

Talkative
Frank
Adventurous
Sociable
Factor I Total Score
Mild, Gentle

It is apparent from the above that those cadets who receive high CERs are, on the average, also those cadets who are perceived by their peers as possessing good character traits (responsible, persevering, and the like), as being emotionally stable, and as being cultured (in the sense of being intelligent and socially polished). To a some-what lesser extent Agreeableness is related to CERs, but there appears

to be little relationship between the CERs received by the average cadet and the ratings he received on the Factor I variables (Talkative, Frank, Adventurous, and Sociable).

The above findings are borne out by a multiple correlational analysis carried out on the Class of 1960. In this analysis, the relationships between all the personality trait variables (including also ratings on Physical Aptitude) and CERs were studied jointly to determine to what extent individual differences in CERs could be accounted for by individual differences on the trait ratings. The results of this analysis are presented in Table 3, which lists not only the overall contribution of all variables taken together to the CERs, but also shows for each variable in turn its net contribution over and above that contributed by the variables preceding it in the table, and the contribution of each variable when the others are not considered. Variables are arranged in Table 3 in order of their net contribution to CERs; thus those at the top are those which contribute most, while those at the bottom contribute little if anything. For example, the variable Socially Polished appears at the top of the table (it attained this position because its correlation with CERs was higher than that of any other variable). From the column headed  $r^2$ it can be seen that this variable alone can account for 51 percent (over half) of the differences in CERs. The variable Responsible appears next in the table. Responsibility alone can account for nearly

Table 3. Contribution of Trait Variables to Prediction of CER For Class of 1960 (N = 223)

Variable <sup>a</sup>	Variable Number	Validity	r2 <sup>b</sup>	Beta Weight	R2d	Contri- bution c	R
					· · · · · · · · · · · · · · · · · · ·		
Socially Polished	14	.72	.51	.36	.51	.51	.72
Responsible	8	•69	.48	.31	.61	.10	.78
Rated Physical Aptitude	21	.42	.18	.18	.67	.06	.82
Poised, Tough	13	•58	.34	.16	.69	.02	.83
Talkative	ĺ	•09	.01	.08	.70	.01	.84
Conscientious	12	•61	•37	.13	.71	.01	.84
Artistically Sensitive	5	•27	.07	14	.71	.004	.84
Frank	6	•22	•05	•04	.71	.002	.84
Good-Natured	2	·41	.17	06	.72	.003	.85
Persevering	18	•65	.42	•07	.72	•002	.85
Adventurous	10	•17	•03	•03	.72	.001	.85
Intellectual, Cultured	17	•48	•23	03	.72	.001	.85
Insistently Orderly	3	·22	•05	•00			
Well-Adjusted	4	•59	•35	•.00	•		
Not Jealous	7	•41	-17	•00			
Calm	9	•37	•14	•00			٠
Mild, Gentle	11	41	•17	•00			*:
Sociable	15	•05	•00	•00			
Cooperative	<b>1</b> 6	•55	•30	•00			
Not Hypochondriacal	<b>1</b> 9	•47	.22	•00			
Imaginative	20	•28	•08	•00			

 $<sup>^{\</sup>mathbf{a}}$ Arranged in order of contribution to the Multiple R.

bPercent of CER accounted for by each variable.

 $<sup>^{\</sup>mathbf{c}}$ Increase in percent of CER accounted for as each variable is added to the prediction composite.

 $<sup>^{</sup>m d}$ Percent of CER accounted for by a composite based on each variable in turn plus all preceding variables.

half (48 percent as shown in the  $\underline{r}^2$  column) of the CER differences. When taken together with Socially Polished, the two together can account for 61 percent (see column headed  $\underline{R}^2$ ) of individual differences on the CER. The net contribution of Responsibility is 10 percent (see column headed <u>Contribution</u>). The final column in Table 3 (headed  $\underline{R}$ ) is the conventional multiple correlation coefficient.

From Table 3 it is apparent that the trait ratings overall can account for 72 percent of the individual differences in the CERs. It is also apparent from Table 3 that only a few trait rating variables (the first four actually) can account for most of the personality variance in the CERs and that the others contribute little or nothing in addition.

Comparisons of Relationships Between Personality Traits and CERs for Air Force Academy, Officer Candidate School, and Command and Staff School Samples

In earlier studies (Tupes, 1957; Tupes, 1959) ratings were obtained on 30 personality traits (including the 20 traits of the present study) for groups of officer candidates (790 graduates from Classes in 1949, 1950, and 1951) and officers in the Air Force Command and Staff School (500 majors and lieutenant colonels in Class of 1959). For these groups, measures similar to CERs were obtained: military grades for the officer candidates and peer ratings on estimated officer effectiveness for the student officer group. Correlations between the personality trait variables and the CER-type measures are

presented graphically in profile form in Figure 2, along with correlations based on all three Academy classes combined.

Examination of Figure 2 indicates that the patterns of relationships between personality traits and the CER type measures are similar for the three groups. That is, the traits with the highest or lowest correlations with CERs are the same from group to group. Regardless of military status (whether the raters are OCS candidates, Academy cadets, or senior officers with years of commissioned experience), the traits which have relatively higher and relatively lower correlations with CERs are about the same. The level of the correlations (their magnitude), however, does differ. The OCS group and the Academy group in general made ratings which correlated to about the same degree with CERs. The senior officer group's ratings correlated somewhat higher with CERs for traits in the Factor I (Surgency) area and somewhat lower for traits in the Factor II (Agreeableness) area. It would appear that the senior officers believe it is more important to be surgent (extrovertive, assertive, etc.), and less important to be agreeable, than do cadets and officer candidates. This is understandable when differences in role are considered.

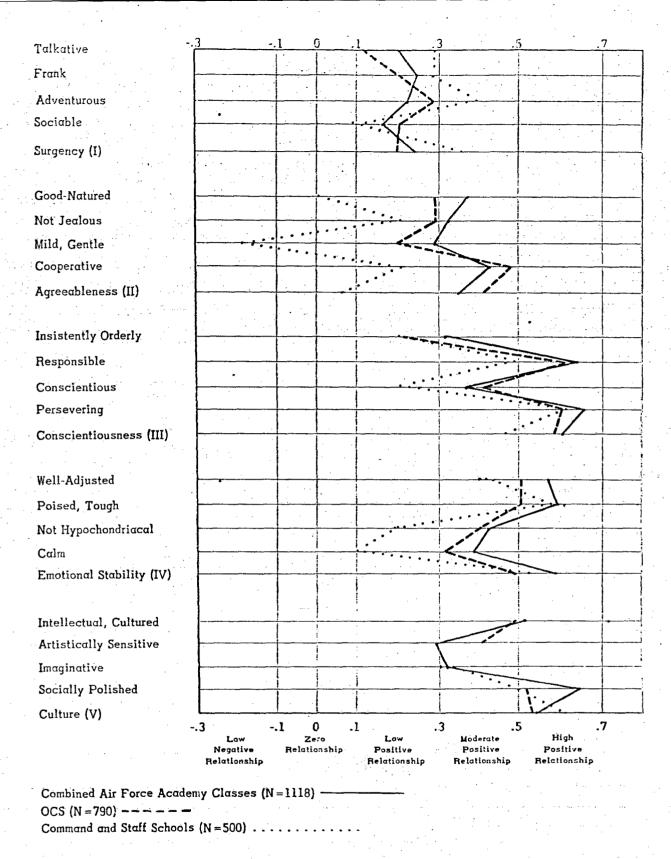


Fig. 2. Correlational Relationships between Personality Variables and CER Type Ratings for Air Force Academy Classes combined, OCS Candidates, and Senior Officers in Command and Staff School

#### Factor Structure Underlying the Personality Trait Ratings

The three complete correlation matrices (see Tables 5, 6, and 7 in Appendix B) were factor analyzed by the centroid method, with communality estimates based on the highest correlation in each row. For two of the classes, four random variables (variables set up by assigning scores to each subject based on a table of random numbers) were included to preclude the possibility of extraction and rotation of chance factors. The centroid factors were then rotated on the IBM 650 computer to a normal varimax (Kaiser, 1958) solution. For the Class of 1960, for which only the trait ratings and CERs were available, five factors were extracted and rotated. For the Classes of 1962 and 1963, several measures of physical ability were included as well as the four random variables. In each of these analyses, seven factors were extracted and rotated. For some reason (probably due to the inclusion of the physical ability measures and/or the random variables), the rotated factors for these two classes were not clear-cut with respect to the personality factors. Therefore, for these two classes only, a few further rotations were made graphically which brought the personality factors into line with other analyses. The original varimax rotated factors are presented in Appendix C (Tables 8, 9, and 10). The final rotated factors are presented in Table 4. Also included in Table 4 are the median loadings of each trait on each factor, based on the factor analyses discussed earlier of eight other groups.

Table 4. Ratated Factor Loadings for Air Force Academy Classes of 1960, 1962, and 1963a

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	Grade in Physical Education	×	5	×	*	×			ĸ	Α.		×	×	×			ĸ	×	80	×	×	×	29					
	HSAI Non-Athletic	60	24	×	×	25			×	ò		×	×	3			×	2	9	×	ĸ	တ္တ	7.					
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	Random Variable 4		8	×	ж	8	ō,	ж	Ħ	õ		×	ж	9	. 6	×	×	8	60	×	×	ö	8	•	.53.	02 1	*	
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Note: Decimal points omitted preceding all factor loadings,

An x indicates that a variable was not available for a particular class when the analyses were undertaken,

Median Values rounded off to single digits bused on factor analyses of 8 other groups (See ASD-TR-61-97),

Factors VI and VII were not extracted for the class of 1960.

The first five factors are quite obviously the five personality factors found in the other analyses. The loadings of each trait on its primary factor are highly similar in all three Academy classes and are quite close to the median values. There is little doubt that the Academy classes do not differ in the factor structure underlying their ratings of these personality traits and that the classes do not differ from the other groups studied earlier.

Factor I seems to be a measure of surgency or extroversion. Cadets high on this factor are described as talkative, frank, adventurous, and sociable. Cadets low on this factor are described as silent, secretive, cautious, and self-contained. CERs have moderate loadings on Factor I in the Classes of 1962 and 1963, while in the Class of 1960 CERs have a loading of only a little more than zero.

Factor II seems to measure agreeableness at its high end and selfish, negativistic egotism at its low end. High scores on this factor are associated with good-nature, cooperativeness, mildness of manner, and lack of jealousy. Low scores are associated with spitefulness, obstructiveness, jealousy, and selfishness. CERs have essentially zero loadings on Factor II in all three classes.

Factor III is conscientiousness, or perhaps general good character.

Persons high on Factor III seem to have all the virtues. They are

rated as conscientious, responsible, determined, and orderly. Persons

low on Factor III are rated as frivolous, unscrupulous, indolent, and

quitting. CERs have their highest loadings on this factor.

Factor IV seems to be a measure of emotional stability versus

neurotic maladjustment. Cadets high on this factor are rated as poised, calm, well-adjusted and not hypochondriacal. Low cadets on the factor are rated as emotional, maladjusted, easily upset and hypochondriacal. CZRs have moderate positive loadings on Factor IV.

The fifth factor is a measure of culture, or perhaps intellectual sophistication and quickness. Cadets who are high on Factor V are perceived by their classmates as intellectual, cultured, imaginative, artistically sensitive, and socially polished. On the other hand, cadets low on this factor are seen as boorish, clumsy, awkward, practical, and artistically insensitive. The loadings of the CERs on Factor V are moderately positive.

Factor VI (emerging only for the Classes of 1962 and 1963) is quite clearly a measure of physical ability. It is not a strong factor; however, in each class the only variables which have appreciable loadings on Factor VI are those measuring some aspect of physical proficiency. Thus it is a fairly specific factor. Interestingly enough, although none of the Factor IV variables have appreciable loadings on Factor VI, the physical aptitude variables comprising Factor VI load moderately on Factor IV. This suggests that cadets rated by their peers as emotionally stable and well-adjusted are to a certain extent those who are physically proficient; however, physical proficiency in and of itself does not insure good adjustment or emotional stability. CERs load positively on Factor VI but only to a slight extent.

Factor VII is not a true factor since only the random variables load to any extent on this factor.

#### SUMMARY AND CONCLUSIONS

Cadets in Air Force Academy Classes of 1960, 1962, and 1963 (in the middle of their senior, sophomore, and freshman years respectively) rated each other on 20 personality traits as well as on physical ability and officer potential. For two of the classes, objective measures of physical proficiency were also available. Intercorrelation matrices within each class were computed and analyzed to determine the relationships between the personality trait ratings and Cadet Effectiveness Ratings, and to determine the factor structure underlying the ratings. It was found that traits such as responsibility, perseverance, good adjustment, poise, social polish, and social intelligence were most highly related to CERs while traits of surgency or extroversion such as talkativeness, frankness, adventurousness, and sociability bore little or no relationships to CERs. It was concluded that the major portion of individual differences in CERs could be accounted for by personality trait ratings. When compared with OCS candidates and majors attending Command and Staff School, the Academy cadets were found to differ little in the pattern of the personality trait versus OER relationships from these groups. Five personality trait ratings were identified which correspond closely to the five (Surgency, Agreeableness, Conscientiousness, Emotional Stability, and Culture) found in other analyses. A sixth factor identified as physical ability was found also.

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#### APPENDIX A

#### USAF ACADEMY DESCRIPTION SCALE

During the next hour you will be required to describe some of the members of your squadron in many different ways. Since one of the characteristics of a good officer is the ability to judge others, the accuracy with which you describe others is important.

As a matter of general interest, descriptions and ratings similar to those presented here are common throughout industry, education, and all military organizations. Almost all officer evaluation activities rely upon ratings to satisfy many important purposes, and during your military career you will often be called upon for similar information.

You may be assured that your evaluations will not be shown to any member of your group. No member of your squadron will know how you evaluated him.

The USAF ACADEMY DESCRIPTION SCALE booklet consists of 22 behavior descriptions. Each of these descriptions represents the extremes of a scale. You will be asked to indicate which members of your section or group are best described by the left side of the scale, which are best described by the right side, and which fall in the middle. The number to be rated as best described by each end of the scale is indicated on your squadron roster. You have been furnished a set of Mark Sense Cards numbered from 01 through 22 to correspond to the 22 behavior descriptions. Use the Mark Sense Cards to record your choices. Do not record any choices in this booklet.

On the next page you will find a sample Mark Sense Card and instructions on how to complete the USAF ACADEMY DESCRIPTION SCALE.

Serial No. 00 45 Card No. 09		1	A REA A A A A A A A A A A A A A A A A A	M COOP M COOP M	B B B B B B B B B B B B B B B B B B B			26	A	y.	CAL BUILDING CALIBRIDATE BUILD
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#### Note the following:

- (1) Your Mark Sense Cards should be in proper sequence from number Ol through 22. Please check the cards as you mark them to be sure they are in order. These numbers are shown in the illustrated form at the left as CARD NUMBER.
- (2) Print your name and serial number in the place provided on your Mark Sense Card numbered Ol. Provide this information only on that card and no others.
- (3) Look at the column of numbers on the illustrated form at the left that indicates the ROSTER NUMBERS OF CADETS IN YOUR SQUADRON. The numbers correspond to those shown on your printed squadron roster next to each cadet's name. You will use only the left column of numbers (1 through 25). You are not to use the right column of numbers (26 through 50) for any reason.
- (4) Beside each number, there are three choices on your cards -- "A", "M", and "B". Look at the illustration: the "A" next to numbers 2, 8, 11, 14, and 17 has been darkened in. This means that the cadet completing the Mark Sense Card considered cadets with those numbers (the numbers beside their names on the roster) as best described by the "A" side of Description 09. The "B" next to numbers 1, 5, 12, 13, and 16 were darkened, indicating that the cadets with corresponding roster numbers were considered best described by the "B" side of Description 09. The "M" next to the numbers 3, 4, 6, 7, 9, 10, 15, 18, 19, 20, 21, 22, 23, 24, and 25 has been marked in the illustration above. The "M" responses are to be marked to indicate all the cadets on the roster who are not described by either the "A" or the "B" side of the description. It is not sufficient to merely leave blank the numbers representing the people not described by either end of the scale. You are to mark all five of your "A" choices, then all five of your "B" choices, and finally the "M" choice is to be darkened for all the rest. Do not leave any blanks. Note that the whole bracketed area (A) or (B) or (M) has been darkened -- it is essential that the complete area within the brackets be darkened, and that any erasures be as thorough as possible.
- (5) Examine the "A" and "B" sides of Description Ol below. Determine which <u>five</u> cadets (other than yourself) are best described by "A" and fill in the "A's" on the Mark Sense Card next to their roster numbers (using Mark Sense Card numbered Ol). Then determine the <u>five</u> cadets best described as "B" and darken the "B's" next to their numbers on the same Mark Sense Card. Then go back and mark "M" beside all the rest. Go on to the next description (O2) and use Mark Sense Card numbered O2 to record your choices. Repeat until all 22 descriptions are completed.

REMEMBER: FIVE CADETS (NO MORE AND NO LESS) MUST BE DESCRIBED AS "A" AND FIVE AS "B" FOR EACH DESCRIPTION. DO NOT DESCRIBE YOURSELF AS EITHER "A" OR "B" FOR ANY DESCRIPTION.

#### PEER DESCRIPTION SCALE

There is no time limit for the completion of this scale.

#### DESCRIPTION O1 (Use Mark Sense Card No. 01)

A--Talks a lot, to everybody.

B--Says very little; gives the impression of being occupied with thoughts.

#### DESCRIPTION 02 (Use Mark Sense Card No. 02)

A--Does not mind when people use his property, time, or energy. Generous, gives people "the benefit of the doubt" when their motives are in question. Warmhearted.

B--Gets irritable, "awkward", or resentful if property or other rights are trespassed on. Inclined to be "close" and grasping. Is generally surly, hard, and spiteful.

#### DESCRIPTION 03 (Use Mark Sense Card No. 03)

A--Tidy, over-precise, especially over details. Drives other people to be the same. Strict, fussy, pedantic. Insists on everything being orderly. (In these respects rather "uncomfortable to live with.") Seems unable to relax. Miserly.

B--Rather careless of detail.

Lazy. Careless over expenditures. Has no difficulty in relaxing. Enjoys ease.

#### DESCRIPTION 04 (Use Mark Sense Card No. 04)

A--Rarely seems to get tired or upset. Goes on with what he is doing regardless of distractions. Rarely shows any nervousness.

B--Easily gets tired and overwrought. Is frequently irritable. Jumps when spoken to. Shows occasional signs of "nervousness" (e.g., fidgeting, tremor, digestive disturbances, poor memory). Constantly complains of fatigue.

#### DESCRIPTION 05 (Use Mark Sense Card No. 05)

- A--Artistically sensitive to surroundings, art. Fastidious, not too easily pleased.
- B--Not showing artistic taste.
  Not interested in artistic subjects. Insensitive to esthetic effects.

#### DESCRIPTION 06 (Use Mark Sense Card No. 06)

- A--Comes out readily with his real feelings on various questions; so that you know where you stand with him.

  Expresses his feelings, sad or gay, easily and constantly.

  Easy to understand.
- B--Keeps his thoughts and feelings to himself. Often leaves
  you puzzled as to the motives
  for his actions. Inscrutable.
  Does not give away information
  for the fun of it.

#### DESCRIPTION 07 (Use Mark Sense Card No. 07)

A--Mot prone to jealousy.

B--Becomes readily jealous of people. Unreasonably hostile.

#### DESCRIPTION 08 (Use Mark Sense Card No. 08)

- A--Has a sense of responsibility to his parents, community, etc. Can be depended upon to be loyal to agreed standards. Trustworthy.
- B--Does not seem to take responsibilities seriously. Undependable. Thoughtless. Refuses to accept responsibilities of his age.

#### DESCRIPTION 09 (Use Mark Sense Card No. 09)

- A--Calm, tough, "What's the fuss about?" attitude.
- B--Worries constantly, sensitive, hurried; seems to suffer from more anxieties than other people. Slight suppressed agitation most of the time.

#### DESCRIPTION 10 (Use Mark Sense Card No. 10)

- A--Rushes in carefree fashion into new experiences, situations, emergencies. Ready to meet anything. Happy-golucky. Has a great appetite for life.
- B--Avoids the strange and new.
  Looks at all aspects of a
  situation over-cautiously.
  Keeps clear of difficulties.
  Uninquiring, lacking in
  desire to try new things.

# DESCRIPTION 11 (Use Mark Sense Card No. 11)

- A--Gentle-tempered. Blames himself (or nobody) if things go wrong.
- B--Coes his own way regardless of others. Blames others, not himself, whenever there is conflict or things go wrong. Headstrong. Predatory-tends to use other people for his own ends.

#### DESCRIPTION 12 (Use Mark Sense Card No. 12)

- R--Careful about principles of conduct. Guided by ideals, ethics, unselfishness. Scrupulously upright where personal desires conflict with principle.
- B--Inclined to somewhat shady transactions. Not too careful about right and wrong where own wishes are concerned. Not particularly just, ethical, or unselfish.

# DESCRIPTION 13 (Use Mark Sense Card No. 13)

- A--Self-possessed, hard. Does not lose composure, e.g. through emotional provocation.
- B--Easily embarrassed or put off balance in conversation. Gets confused in emergency. Blushes, shows excitability, becomes incoherent. (Not general emotionality, but momentary "nervousness".)

### DESCRIPTION 14 (Use Mark Sense Card No. 14)

- A--Polite and charming in social situations. Deals with people gracefully and skillfully. Refined with speech, manner, etc. Familiar with good etiquette.
- B--Clumsy in social situations. Crude in speech, manner, etc.

# DESCRIPTION 15 (Use Mark Sense Card No. 15)

- A-Likes to be in large groups.
  Seeks people out for the sake
  of company. Likes parties as
  often as possible. Not fond
  of being alone.
- B-Does not seem to miss company of others. Goes his own way.

## DESCRIPTION 16 (Use Mark Sense Card No. 16)

- A--Generally tends to say yes when invited to cooperate.
  Outgoing. Ready to meet people at least half-way.
  Finds ways of cooperating despite difficulties.
- B--Inclined to raise objections
  to a project, cynical or
  realistic. "Cannot be done."
  Uninterested or unfavorable attitude
  to joining in. Inclined to
  be "difficult".

#### DESCRIPTION 17 (Use Mark Sense Card No. 17)

- A--Has wide interest and knowledge, especially in intellectual matters. Is thoughtful and introspective about life.
  Enjoys analytical, penetrating discussions in small groups.
- B--Rather ignorant. Unreflective. Does not read much or enjoy intellectual problems. Narrow, simple interests.

#### DESCRIPTION 18 (Use Mark Sense Card No. 18)

- A--Sees a job through in spite of difficulties or temptations. Strong-willed. Persisting in his motives. Painstaking and thorough.
- B--Gives up rather easily. Ied astray from main purposes by stray impulses. Slip-shod-does not finish a job thoroughly.

#### DESCRIPTION 19 (Use Mark Sense Card No. 19)

- A -- Does not worry about illnesses.
- B--Dwells on illness or hurts a great deal. Magnifies relatively trivial illnesses. Fusses a good deal over todily symptoms.

### DESCRIPTION 20 (Use Mark Sense Card No. 20)

- A--Inclined to be governed by a vivid imagination. Thinks of unusual angles and aspects of a question. Sensitive to a multitude of emotional and other possibilities not realized by the average person. Intuitive, more interested in mental than material and practical aspects of a situation.
- B--Solves questions in a logical matter-of-fact fashion which often ignores fine points or unusual possibilities. Feavily and "blindly" logical, refusing to see intangibles. More interested in material than mental aspects of a situation.

# DESCRIPTION 21 (Use Mark Sense Card No. 21)

- A--Has high physical aptitude.
  Well-coordinated. Is a good athlete.
- B--Has low physical aptitude.
  Poorly coordinated. Does
  not perform athletic tasks
  well.

# DESCRIPTION 22 (Use Mark Sense Card No. 22)

- A--Will probably be one of the most effective officers in this group.
- B--Will probably be one of the <u>least</u> effective officers in this group.

# APPENDIX B: INTERCORRELATION TABLES

Table 5. Intercorrelation Matrix for Class of 1960

Variable Name	Var Nr	1	2	3	14	5	6	7	8	9	10	11
Talkative Good-Natured Insistently Orderly Well-Adjusted	1 2 3 4	17 -31 -03	-28	-28	64 -06	-05 12 30 13	35 -37	-13 69 -17 71	-14 40 51 52	49 -47	46	-23 71 -03 66
Artistically Sensitive Frank Not Jealous Responsible	5 6 7 8	-05 70 -13 -14	35	30 -37 -17 51	13 16 71 52	00 04	00 15 -02		39 -02 39	29 59	-04 68 26 -15	10 -00 78 50
Calm Adventurous Mild, Gentle Conscientious	9 10 11 12	07 58 -23 -26	46 71	-47 -63 -03 52	<b>2</b> 9 <b>6</b> 6			78	13 -15 50 79	54 41 09	5 <sup>4</sup> 10 -25	41 10 61
Poised, Tough Socially Polished Sociable Cooperative	13 14 15 16	02 01 72 13	<b>3</b> 8 <b>3</b> 2	-11 25 -54 -07	05	50 -17	15 69		63	64 28 27 42	37 11 72 34	39 39 -03 71
Intellectual, Cultured Persevering Not Hypochondriacal Imaginative	17 18 19 20	01 -14 -00 14	56	_	70	-38 -00	00 18	31 34 61 23	58 83 32 23		08 -13 44 21	31 39 50 19
High Physical Aptitude High Officer Potential CER	21 22 23	18 08 09	57	-17 11 22	74	29	<b>3</b> 0.	26 58 41	18 72 69	50 56 37	38 29 17	54

NOTE: Decimal points omitted preceding all correlation coefficients.

Table 5 (Continued)

-						٠.		٠						
Var Nr_		L2 .	13	14 1	5 16	5 17	7 ]	3 19	9 20	. 2	1 0			
1 2 3 4	14 5	26 ( 13 1 52 -:	02 (	01 7 38 3 25 <b>-</b> 5	2 13 2 79 4 -07	35 35 23	L -1!	+ -00 + 56 2 -27	0 14 5 34 7 -04	-1'	8 00 9 5 7 1	8 09 7 41 1 22	99.59 99.58 99.61	
5 6 7 8	3 -1 4 7	1 2	16 5 12 1 13 3 14 6	8 o	) 29 ) 68	16	00 34	18 61	20 23	26	30 5 58	) 27 ) 22 } 41	99.71 99.63	44.31 43.64 43.89 52.47
9 10 11 12	-29 -29 6]	5 3	9 39	L 72	34 71	16 08 31 49				50 38 17 15	29 54	17	99.68 99.67 99.70 99.62	47.03 46.31 44.96 49.83
13 14 15 16	30 57 -31 57	50 . 08	3 06	06		47 55 -10 41	48 57 -27 47	59 36 19 55	26 42 11 32	34 23 20 26	68 71 12 68	58 72 05 55	99.82 99.75 99.54 99.63	43.86 47.01 50.83 44.20
17 18 19 20	49 75 31 19		57 36		41 47 55 32	62 26 59	62 36 27	26 36 14	59 27 14	09 19 50 <b>-</b> 03	57 71 62 31	48 65 47 28	99.66 99.71 99.74 99.68	47.39 49.91 43.44 34.55
<b>53</b> 55 51	15 63 61	34 68 58	71	20 12 05	26 68 55	09 <b>5</b> 7 48	19 71 65	50 62 47	-03 31 28	47 42	47 83	42 83	99.73 99.67 8 <sup>1</sup> 49.76	58.79 55.28 73.30

Table 6. Intercorrelation Matrix for Class of 1962

	Var				_							,	
Variable Name	Nr	1	2	3	4	. 5	_ ပ	7_	8	. 9	10	11_	12
Talkative	1		. 10	-19	14	<b>-</b> 03	77	-08	-03	20	69	-26	-33
Good-Natured	2	12	عد	-10	64	<b>0</b> 8	24	76	-63 54	45	29	74	53
	3	-19	- 10	-10	-10	45	-20	-23	· 51	-41	-47	-05	50
Insistently Orderly	ے 4	14	64	-10	-10	12	20	71	54	77	42	- 56	42
Well-Adjusted		. – .	08	45	12	12	-01	04	48	-08	-12	14	41
Artistically Sensitive	. 5	-03		_			, <b>-</b> U1.		09	26	69	-11	-21
Frank	. 6	77	24	-20	20	-01	05	05	46	60	25	80	52 52
Not Jealous	7	-08	76	-23	71	04	05	1.0	40	28			80
Responsible	8	-03	54	51	54	48	09	46	-00	20	-02	55	
Calm	9	20	45	-41	77	-08	26	60	28		55	38	09
Adventurous	10	69		-47	42	-12	69	25	-02	55	00	<b>-</b> 03	-30
Mild, Gentle	11	-26	74	-05	56	14	-11	80	55	38	-03	70	70
Conscientious	12	-33	53	50	42		-21	52	80	09	-30	70	
Poised, Tough	13	23	38	-06	73	14	30	44	45	74	47	25	18
Socially Polished	14	21	46	25	59	53	26	<b>3</b> 9	69	42	29	40	49
Sociable	15	74		-43	24	-19	70	.09	-09	34	79	-10	-36
Cooperative	16	18	83	-07	65	15	31	72	56	46	39	69	52
Intellectual, Cultured	17	15	21	39	35	71	18	14	56	15	13	12	39
Persevering	18	03	35	60	46	54	10	28	82	19	-03	33	65
Not Hypochondriacal	19	13	52	-22	72	-09	23	64	37	69	45	47	<b>2</b> 8
Imaginative	20	23	25	13	28	57	25	15	34	16	29	16	21
High Physical Aptitude	21	14	31	-16	51	-20	22	39	28	57	40	27	12
High Officer Potential	22	22	55	25	72	35	31	52	79	57	35	47	55
HSAI Athletic	23	. 08	21	-16	23	-23	11	22	06	24	24	16	01
HSAI Non-athletic	24	. 15	15		11	12	.20	05	25	-03	09	09	17
Physical Aptitude	25	<b>-</b> 02	02	03	15	-14	-02	10	14	15	80	13	13
Grade in Physical Ed	26	01	-09	-02		-10	02	04	12	25	15	-01	03
CER Score	27	28	26	37	48	25	27	. 20	· <b>5</b> 9	33	25	13	31+
Random Variable	1	06	05	-08	00	04	14	05	00	12	16	01	-11
Random Variable	. 2	-04	06		05	-05	02	-	-03	06	-03	-03	-01
Random Variable	3	04	-02		-	-05			-02	<b>-</b> 05	_	-01	
Random Variable	<b>4</b>	02	06			-05	05	03	01	16	10	Oĵŧ	-01 <sup>t</sup>

NOTE: Decimal points omitted preceding all correlation coefficients.

Table 6 (Continued)

		<u></u>											
Variable Name	Var Nr	13	14	15	16	17	18	19	20	21	22	23	24
Variable Name  Talkative Good-Natured Insistently Orderly Well-Adjusted Artistically Sensitive Frank Not Jealous Responsible Calm Adventurous Mild, Gentle Conscientious Poised, Tough Socially Polished Sociable Cooperative Intellectual, Cultured Persevering Not Hypochondriacal Imaginative High Physical Aptitude High Officer Potential HSAI Athletic HSAI Non-athletic	Var Nr 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 1 22 23 24	28 36 73 14 45 74 725 18 57 31 44 47 59 328 48 73 20 14	21 46 25 95 32 39 69 42 29 49 57 25 66 66 40 55 28 07 23	15 74 24 -19 70 90 31 91 91 91 91 91 91 91 91 91 9	16 18 18 18 19 18 18 19 18 18 19 18 18 18 18 18 18 18 18 18 18 18 18 18	17 15 21 40 35 71 8 14 56 15 13 12 39 44 67 42 72 17 72 62 -11 21	18 03 35 60 46 54 10 28 19 03 36 54 66 41 41 72 28 41 22 78 01 23	19 13 52 22 72 -09 264 37 69 45 47 28 59 40 31 56 77 32 10	20 23 25 13 28 57 25 15 34 6 29 16 21 32 55 22 72 41 18 04 45 16	21 14 31 -16 51 -20 22 39 57 40 27 148 32 33 30 40 40 40 40 40 40 40 40 40 4	22 55 25 72 35 35 57 57 35 47 55 78 21 62 78 57	23 03 21 -16 23 -23 11 22 06 24 24 16 01 20 07 18 19 -01 32 -04 18 01 01 01 01 01 01 01 01 01 01 01 01 01	24 15 15 20 11 12 20 05 25 -03 09 09 17 14 23 17 20 21 23 10 16 10 24 05
Physical Aptitude Grade in Physical Ed CER Score	25 26 27	19 25 57	08 19 63	01 08 14	05 -04 30	-04 02 49	12 13 64	25 23 31	-04 -03 33	56 52 35	19 23 72	49 32 11	05 05 22
Random Variable Random Variable Random Variable Random Variable	1 2 3 4	03 02 -01 08	04 01 02 03	09 04 09	05 02 00 09	03 03 -03 04	00 -03 -03 03	-01 13 02 09	01 -05 -02 06	07 02 04 08	04 02 -01 04	03 03 10 09	01 -00 10 -03

(Table continues on next page)

77	Var		•	
Variable Name	ilr	25 26	27	1 2 3 4 Mean SD
Talkative	1	-02 01	28	06 -04 04 02 102.87 43.0
Good-Natured	2		26	05 06 -02 06 101.12 39.1
Insistently Orderly	3	03 -02	37	-08 -04 09 -03 104.45 42.2
Well-Adjusted	4	15 19	48	
Artistically Sensitive	5	-14 -10	25	
Frank	. 6	-02 02	27	
Not Jealous	7	10 04	20	14 02 -05 05 102.30 31.5 05 01 -06 03 100.25 38.3
Responsible	8	14 12	59	00 -03 -02 01 102.97 43.8
Calm	9	15 25	33	12 06 -05 16 99.41 40.3
Adventurous	10	08 15	25	16 -03 03 10 100.04 37.6
Mild, Gentle	11	13 -01	13	01 -02 -01 04 101.62 39.76
Conscientious	12	13 03	34	-11 -01 -01 -04 102.64 43.69
Poised, Tough	13	. 19 25	57	03 02 -01 08 101.30 39.5
Socially Polished	14	08 19	63	04 01 02 03 102.19 42.7
Sociable	15	01 08	14	09 04 04 09 100.03 42.71
Cooperative	16	05 -04	30	05 02 00 09 102.50 38.48
Intellectual, Cultured	17	-04 02	49	03 03 -03 04 104.36 43.92
Persevering	18	12 13	64	00 -03 -03 03 104.95 43.11
Not Hypochondriacal	19	25 23	31	-01 13 02 09 101.24 37.76
Imaginative	20	-04 -03	33	01 05 -02 06 102.27 30.73
High Physical Aptitude	21	56 52	35	07 02 04 08 98.67 53.56
High Officer Potential	<b>2</b> 2	19 23	72	04 02 -01 04 103.12 48.29
HSAI Athletic	- 23	49 32	11	03 03 10 09 516.61 125.89
HSAI Non-athletic	24	05 05	22	01 -00 10 -03 548.35 114.65
Physical Aptitude	25	61	17	-06 -04 19 06 555.26 82.36
Grade in Physical Ed	26	<b>6</b> 1	28	02 -11 13 00 81.63 3.74
CER Score	27	17 28		<b>-05</b> -08 09 -09 856.26 59.76
Random Variable	1	-06 02	-05	-07 -02 08 -6.57 102.08
Random Variable	2		-08	<b>-07</b> 02 14 1.91 98.55
Random Variable	3	19 13	09	<b>-02</b> 02 00 <b>-4.64</b> 103.95
Random Variable	4	· · · · · ·	-09	08 14 00 -4.84 100.01
			. –	100.01

Table 7. Intercorrelation Matrix for Class of 1963

	Var		27 <sub>11</sub> %							4			
Variable Name	Nr	1	_2	3_	4	5	6	7_	- 8	9	10	11	12
Talkative	1		13	-38	22	00	81	-07	00	33	75	-25	-23
Good-Natured	. 2	13		09	<b>6</b> 8	31	29	79	66	44	24	77	62
Insistently Orderly		<b>-</b> 38	09		12	50	-33	11	53	-23	-46	27	- 60
Well-Adjusted	3 4	22	68	12		<b>3</b> 2	37	70	72	74	1+3	58	51
Artistically Sensitive	5	00	31	50	32		09	25	55	05	-01	34	51
Frank	6	81	29	<b>-3</b> 3	37	09		11	15	43	74	-07	-12
Not Jealous	7	-07	79	11	70	25	11		64	47	14	82	66
Responsible	8	00	66	53	72	55	15	64		<b>3</b> 9	08	69	78
Calm	9	33	44	-23	74	05	43	47	39		61	29	. 12
Adventurous	10	75	24	-46	43	-01	74	14	08	61		-07	-23
Mild, Gentle	11	-25	77	27	<b>5</b> 8	34	-07	82	69	29	-07		.77
Conscientious	12	-28	62	60	51	51	-12	66	78	12	-23	77	
Poised, Tough	13	34	41	80	73	35	45	<b>3</b> 9	-56	75	53	28	27
Socially Polished	14	31	53	24	72	61	41	45	71	57	42	42	47
Sociable	15	.83	21	-43	34	00	77	06	06	50	83	-13	-23
Cooperative	16	19	81	09	72	35	33	76	68	48	34	71	59
Intellectual, Cultured	17	. 14	47	41	57	75	25	41	71	33	19	40	55
Persevering	18	05	60	49	72	56	20	59	87	45	16	60	71
Not Hypochondriacal	19	19	<b>5</b> 8	05	75	19	34	59	62	<b>6</b> 8	42	49	110
Imaginative	20	<b>3</b> 3	140	10	40	49.	35	30	39	29	36	27	31
High Physical Aptitude	21	28	<b>3</b> 3	-01	63	07	37	35	44	65	49	22	19
High Officer Potential	22	28	65	26	85	149	41	61	83	<b>6</b> 6	43	53	. 56
HSAI Athletic	23	12	20	-03	35	-02	$T_1^{\dagger}$	24	25	38.	24	17	14
HSAI Non-athletic	24	08	27	09	22	14	14	21	24	11	10	22	23
Physical Aptitude	25	04	10	06	25	01	07	12	19	26	18	09	07
CER Score	. 26	24	40	35	61	<b>3</b> 9	27	35	65	46	28	32	43
	,	Ol	00	-01	00	-01	04	00	01	17	06	-03	οl.
Random Variable	1	-01		-02	02 00	02	-02		-02	02		-03	
Random Variable	2		-	-02	10	02	-02	-04	05	07	04	01	-03 -03
Random Variable	3 - <u>1</u> -	05 01		-03	03	00	-03	-02	02	01+	01	01	-03 14
Random Variable	** <del>* }</del>	OT	UΤ	<b>-</b> 03	US	UU	-05	00	02	U·F	ΟŢ	04	Uit

NOTE: Decimal points omitted preceding all correlation coefficients.

(Table continues on next page)

Table 7 (Continued)

					===								
Variable Name	Var	13	14	15	16	17	18	10	000			<b></b> -	
Valiable hame	Hr	13			16	17	<u> 10</u>	19	20	21	22	23	514
Talkative	1	314	31	83	19	14	05	19	33	28	28	12	08
Good-Natured	2	41	53	21	81	47	60	58	53 40	33	65	20	27
Insistently Orderly	3	08	24	-43	09	41	49	05	10	-01	26	-03	09
Well-Adjusted	Ĭ,	73	72	34	72	57	72	75	40	63	.85	35	22
Artistically Sensitive	5	35	61	00	35	75	56	19	49	07	49	-02	14
Frank	: 6	45	41	77	33	25	20	34	35	37	41	14	14
Not Jealous	• 7	39	45	06	76	41	59	<b>5</b> 9	30	35	61	24	21
Responsible	8	56	71	06	<b>6</b> 8	71	87	62	39	44	83	25	24
Calm	9	75	57	50	48	33	45	68	29	65	66	38	11
Adventurous	10	53	42	83	34	19	16	42	36	49	43	24	10
Mild, Gentle	11	28	42	-13	71	40	60	49	27	22	53	17	22
Conscientious	12	27	47	-23	59	55	71	40	31	19	56	14	23
Poised, Tough	13	• .	<b>7</b> 5	45	48	59	63	64	39	63	79	34	10
Socially Polished	14	75		43	61	77	72	59	55	52	84	23	19
Sociable	15	45	143	_	- 30	17	09	30	36	40	38	21	15
Cooperative	16	48	61	30	= ;	50	64	61	45	40	70	21	27
Intellectual, Cultured	17	59	77	17	50		75	47	57	30	72	11	14
Persevering	18	63	72	09	64	75		66	43	49	84	25	19
Not Hypochondriacal	19	64	. 59	<b>3</b> 0	61	47	66		31	66	75	36	15
Imaginative	<b>2</b> 0	39	55	36	45	57	43	31		<b>2</b> 2	49	09	17
High Physical Aptitude	21	63	52	40	40	30	49	66	22		67	55	14
High Officer Potential	22	79	84	<b>3</b> 8	70	72	84	75	49	67		36	21
HSAI Athletic	23	34	23	21	21	11	25	<b>3</b> 6	09	55	36		20
HSAI Non-athletic	24	10	19	15	27	14	19	15	17	14	21	20	
Physical Aptitude	25	28	22	13	12	11	23	28	05	49	30	40	09
CER Score	<b>2</b> 6	62	68	29	45	55	65	54	35	52	$71_{+}$	<b>3</b> 3	50
Random Variable	1	10	08	08	-02	ักอ	-05	<b>0</b> 8	02	00	06	Λ1	00
Random Variable	2		-01	-	-02 -03	<b>-</b> 02		02	-04	09 04	00	01	-02 -02
Random Variable	3	05	03	04	-03 02 ¦		06	06	03	07		-01	03
Random Variable	. <b>4</b>	06		-01	02		01	03	01	01	02	01	03
The second secon	7		~~	V -L.	<u> </u>	.01.	01	ری	· ·	. 01	UZ.	01	رں

Table 7 (Continued)

	Var			<del>,</del>		<del></del>	<del></del>		<del></del>
Variable Name	Nr	25	26	1	2	3	4	Nean	ಛ
Talkative	1	04	24		-01	05	01	102.66	45.50
Good-Natured	2	10	40		<b>-</b> 05	00	01	102.95	35.74
Insistently Orderly	3	06	35	-04	-02	-02	-03	100.77	36.73
Well-Adjusted	4	25	61	02	00	10	03	103.49	37-93
Artistically Sensitive	5 6	01	39	-04	02	01	00	102.84	34.91
Frank		07	27		-02	.06	-03	102.35	34.55
Not Jealous	7	12	35	00	-04	-02	- 06	102.78	35.59
Responsible	8	19	65	01	-02	05	ء 20	104.91	43.00
Calm	9	_ 26	46	11	02	07	04	<b>1</b> 02.61	37.65
Adventurous	10	18	28	06	00	04	01	<b>1</b> 01.84	38.99
Mild, Gentle	11	09	32	-03	-01	01	04	103.18	37.89
Conscientious	12	07	43	-04	-03	-03	04	104.17	40.59
Poised, Tough	13	28	62	1.0	02	05	06	102.72	38.43
Socially Polished	14	22	68	08	-01	03	02	103.33	41.78
Sociable	15	13	29	08	-02	04	-01	102.72	41.60
Cooperative	16	12	45	-02	-03	02	02	102.98	33.57
Intellectual, Cultured	17	11	55	. 02	-02	02	01	- 104.17	38.39
Persevering	18	23	65	-05	-01	06	01	105.07	39.70
Not Hypochondriacal	19	28	54	08	02	06	03	104.27	33.69
Imaginative	20	05	35	02	-04	03	01	102.17	24.45
High Physical Aptitude	21	149	52	09	01+	07	01	102.74	50.54
High Officer Potential	22	30	74	06	00	10	02	105.21	47.19
HSAI Athletic	23	40	33	01	00	-01	01	502.73	
HSAI Non-athletic	24	09	20	-02		03	03		121.47
Physical Aptitude	25	U	26	02	05	02	-02	549.60	82.16
CER Score	<b>2</b> 6	26		05	-03	05	00	854.05	55.43
Random Variable	1	02	05		05	-ó2	00	-1.41	97.42
Random Variable	2	05	-03	05		10	04	11	97.75
Random Variable	3	oź	05	-02	10		07	-3.39	96.12
Random Variable	4	-02	00	00	04	07	•		100.80
• •									

Table 8. Normal Variwax Loadings for Class of 1960

	Variabl	<del></del> е			<del></del>		
Variable Name	Nr	I	II	III	IV	v	<u>h</u> 2
Talkative	1	84	-10	<b>-</b> 02	-21	03	72
Good-Natured	2	32	79	11	26	15	82
Insistently Orderly	3	<b>-3</b> 8	-20	69	-29	<b>c</b> 8	76
Well-Adjusted	14	-02	<b>5</b> 5	27	61	18	78
Artistically Sensitive	5	-05	-03	25	-06	73	60
Frank	6	83	07	01	14	10	72
Not Jealous	7	-03	78	09	40	10	78
Responsible	8	-11	31	81	15	26	85
Calm	9	14	33	-11	80	03	78
Adventurous	10	72	16	-28	44	11	82
Mild, Gentle	11	-12	85	22	20	07	82
Conscientious	12	-22	47	74	05	15	84
Poised, Tough	13	05	22	<b>2</b> 2	69	31	67
Socially Polished	14	07	22	54	<b>2</b> 8	48	66
Sociable	15	83	10	-21	10	<b>-</b> 03	<b>7</b> 5
Cooperative	<b>1</b> 6	25	72	34	23	18	<b>7</b> 9
Intellectual, Cultured	17	02	20	36	13	75	76
Persevering	18	-13	21	76	22	30	78
Not Hypochondriacal	19	09	42	11	71	02	71
Imaginative	20	16	19	04	05	<b>6</b> 8	<b>5</b> 3
Rated Physical Aptitude	21	26	06	20	56	-16	45
CER	22	14	20	67	44	22	75

NOTE: Decimal points omitted preceding all factor loadings.

Table 9. Normal Varimax Loadings for Class of 1962

Variable Name	Variable Nr	ı	II	III	IV	v	VI	VII	 h <sup>2</sup>
						<u>-</u>		<u> </u>	
Talkative	1	. 87	-08	-06	01	10	-00	<b>-</b> 03	<b>7</b> 8
Good-Natured	2	20	87	01	04	17	00	09	83
Insistently Orderly	2 3 4	-33	-12	-43	-22	- 58	-00	-21	74
Well-Adjusted		17	59	00	57	31	17	15	85
Artistically Sensitive	5 6	-13	01	24	-13	75	-23	-01	70
Frank	6	85	. 06	01	01	13	03	-05	76
Not Jealous	<b>7</b> 8	-00	84	17	32	06	07	03	84
Responsible		-09	54	-18	80	69	14	-20	88
Calm	9	26	37	20	74	07	22	17	88
Adventurous	10	82	12	21	27	02	14	12	84
Mild, Gentle	11	-21	88	11	05	12	07	03	85
Conscientious	12	-40	65	-20	-07	48	06	-12	89
Poised, Tough	13	28	23	-02	63	42	21	10	76
Socially Polished	14	19	35	13	16	75	12	-01	· <b>7</b> 8
Sociable	15	86	<b>0</b> 8	11	05	-05	10	14	78
Cooperative	16	28	83	03	04	25	01	08	83
Intellectual, Cultured	17	07	03	12	07	. 89	-10	16	85
Persevering	18	<b>-0</b> 8	<b>2</b> 6	-20	13	83	10	-14	85
Not Hypochondriacal	19	19	52	-02	48	10	· <b>3</b> 3	24	71
Imaginative	20	21	09	24	-06	65	-09	29	63
Rated Physical Aptitude	21	19	27	06	34	05	74	01	77
Rated Officer Potential	22	21	45	-09	37	69	22	-07	91
HSAI Athletic	23	15	18	04	01	-10	63	10	47
HSAI Non-Athletic	24	18	11	-18	-14	26	06	-02	17
PAF	25	-06	05	~-02	-05	02	80	03	65
Grade in Physical Ed	26	-00	-11	80	18	09	70	-13	57
CER	27	21	12	-26	29	62	23	-21	69
Random Variables	28	13	01	20	02	00	02	-06	06
Random Variables	29	-02	03	-11	04	-02	-04	34	13
Random Variables	30	03	-03	-17	-12	02	19	11	10
Random Variables	31	05	03	0,1	04	-01	80	32	11
•									

NOTE: Decimal points omitted preceding all factor loadings.

Table 10. Normal Varimax Loadings for Class of 1963

	ariable	2							
Variable Name	Nr	I	II	III	IV	<u> </u>	VI	VII	. h <sup>2</sup>
Talkative	1	91	-07	07	-01	05	05	-01	84
Good-Natured	2	18	84	-03	-03	26	07	-03	81
Insistently Orderly	3 4	-46	01	25	-24	63	08	-05	73
Vell-Adjusted	. 4	26	65	12	32	: 36	32	10	85
Artistically Sensitive	5	-01	14	<b>-</b> 19	-07	82	-09	05	74
Frank	6	<b>8</b> 8	09	07	03	11	08	05	81
Not Jealous	7	-01	<b>8</b> 8	-04	οã	17	12	03	83
Responsible	7 8	-02	<b>5</b> 9	29	01	66	22	-01	93
Calm	9	38	41	04	62	09	35	09	ر 84
dventurous	10	- 83	12	-06	27	-00	20	04	83
Mild, Gentle	11	-21	86	-05	-05	25	08	07	<b>8</b> 6
Conscientious	12	-31	65	12	-20	53	11	-04	85
Poised, Tough	13	<b>3</b> 5	<b>2</b> 8	09	51.	46	34	08	80
ocially Polished	14	33	34	-03	28	72	20	<b>-</b> 02	86
Sociable	. 15	89	04	-06	14	03	17	-06	85
Cooperative	16	26	80	-03	-01	31	09	01	81
Intellectual, Cultured	17	13	28	-06	15	84	01	01	83
Persevering	18	03	51	28	09	69	23	04	88
Not Hypochondriacal	19	23	55	19	34	26	36	15	72
<b>Imaginative</b>	20	35	25	-26	00	50	01	-01	51
Rated Physical Aptitude	21	27	23	15	29	<b>1</b> 8	69	16	77
Rated Officer Potential	22	28	50	18	25	62	34	13	94
ISAI Athletic	23	09	15	-05	06	02	67	-04	49
ISAI Non-Athletic	24	11	24	<b>-</b> 09	-20	- 10	22	-06	19
PAE	25	03	02	-01	06	09	56	10	314
ŒR	26	· <b>1</b> 8	25	22	16	57	<b>3</b> 9	-07	65
•							11.	· •	* •
landom Variables	27	03	-04	-01	16	02	03	03	03
Random Variables	28	-02	-04	-02	02	-01	03	29	09
Random Variables	29	05	00	07	01	02	01	<b>2</b> 5	08
Mandom Variables	<u>3</u> 0	-02	05	-03	03	-01	01	12	02

NOTE: Decimal points omitted preceding all factor loadings.

Div. 28/4	UNCLASSIFIED	Div. 28/4	UNCLASSIFIED
Aeronautical Systems Division. Personnel Laboratory, Lackland Air Force Base, Texas. RELATIONSHIPS BETWEEN PERSONALITY TRAITS, PHYSICAL PROFICIENCY, AND CADET EFFECTIVENESS REPORTS OF AIR FORCE ACADEMY CADETS, by Emest C. Tupes and Margorie N. Kaplan. September 1961. iv + 40 p. (Project 7717; Task 17110) (ASD-TN-61-53)		Aeronautical Systems Division. Personnel Laboratory, Lackland Air Force Base, Texas. RELATIONSHIPS BETWEEN PERSONALITY TRAITS, PHYSICAL PROFICIENCY, AND CADET EFFECTIVENESS REPORTS OF AIR FORCE ACADEMY CADETS, by Ernest C. Tupes and Margorie N. Kaplan. September 1961. iv + 40 p. (Project 7717; Task 17110) (ASD-TN-61-53)	
Cadets in 3 Air Force Academy classes rated each other on 20 personality traits as well as on physical ability and officer potential. For two of the classes objective measures of physical proficiency were also available. Intercorrelation matrices within each class were analyzed to determine relationships between personality trait ratings and Cadet Effectiveness Ratings, and to determine the factor structure underlying the ratings. Traits such as responsibility, perseverance, good adjustment, poise, social polish, and social intelligence were most highly related to CERs, while traits of surgency or		Cadets in 3 Air Force Academy classes rated each other on 20 personality traits as well as on physical ability and officer potential. For two of the classes objective measures of physical proficiency were also available. Intercorrelation matrices within each class were analyzed to determine relationships between personality trait ratings and Cadet Effectionships between personality trait ratings and Cadet Effectiveness Ratings, and to determine the factor structure underlying the ratings. Traits such as responsibility, perseverance, good adjustment, poise, social polish, and social intelligence were most highly related to CERs, while traits of surgency or	
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extroversion such as talkativeness, frankness, adventurousness and sociability bare little or no relationships to CERs. The major portion of individual differences in CERs are related to these personality trait ratings. When compared with OCS candidates and majors attending Command and Staff School, the Academy cadets were found to differ little from these groups in the pattern of the personality trait versus CER relationships. Five personality trait ratings were identified which correspond closely to the five (Surgency, Agreeablencess, Conscientiousness, Emotional Stability, and Culture) found in other analyses. A sixth factor was identified as physical ability.		extroversion such as talkativeness, frankness, adventurousness and sociability bore little or no relationships to CERs. The major portion of individual differences in CERs are related to these personality trait ratings. When compared with OCS candidates and majors attending Command and Staff School, the Academy cadets were found to differ little from these groups in the pattern of the personality trait versus CER relationships. Five personality trait ratings were identified which correspond closely to the five (Surgency, Agreeableness, Conscientiousness, Emotional Stability, and Culture) found in other analyses. A sixth factor was identified as physical ability.	
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